

In Conversation with Public Procurement

PUBLIC SECTOR | K-12, HIGHER EDUCATION, GOVERNMENT



PROBING QUESTIONS TO ASK

- Who are you buying from today?
- Are you using a contract to purchase today?
- Have you used a cooperative in the past?
- What is your expectation from a good supplier?
- How does your purchasing process work for these products/services?
- What are the goals of your purchasing department?
- How much time do you have to make your decision?

QUESTIONS YOU MAY RECEIVE FROM PROCUREMENT

- Does this contract satisfy my procurement process?
- Was it competitively solicited and publicly awarded?
- Can I see copies of all the bidding documents?
- How long is your contract term?
- How many years are left on the contract?
- Are your prices competitive?
- Why is this a good business decision for me?

For additional questions, contact your OMNIA Partners Resource