



# LION NATIONAL CORP

Cooperative Purchasing & Government Contracting Specialists

## A Better Way to Buy

LION NATIONAL CORP (“LNC”) is proud to be an OMNIA Partners supplier. OMNIA Partners is the largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Their network of roughly 90,000 agencies, including cities, counties, educational institutions, religious organizations, and non-profits, includes over half a million active buyers who are able to access volume pricing for products and services. Utilizing the cooperative purchasing agreement streamlines and accelerates the procurement process, saving agencies—and ultimately, taxpayers—time and money. All contracts in the OMNIA Partners portfolio have been competitively solicited and publicly awarded by a lead public agency in accordance with public purchasing rules and regulations. There is no cost to participate and no minimum spend requirement.

## Delivering Solutions

LNC assists businesses with the procurement and management of Federal, State, and Local Government contracts for a wide range of products and services. We offer tailored consulting services related to market intelligence, corporate registrations and compliance, opportunity identification, technical proposal writing, project management, and establishment of partnership opportunities. LNC’s commitment to the ethical spending of public funds is the foundation of our Affiliate Compliance Management Program with OMNIA Partners. Our network of affiliates, clients and partners include companies with proven success that are varied in market sector, size, scale, geographic coverage, and ownership type. Many fall under the various SBA minority ownership designations, which can help agencies meet minority participation goals.

### Eligible Agencies:

- > K-12 Schools & Universities
- > Emergency Services
- > Cities & Counties Utilities
- > Hospitals & Healthcare Organizations
- > Religious Organizations
- > Non-Profit Corporations
- > All Other State, Local and Non-Profit Agencies



**OMNIA**<sup>®</sup>  
P A R T N E R S

### Key Benefits of Cooperative Contracts:

- > Prequalified vendors of products & services
- > Access to lower-cost products & services
- > Reduced project start & delivery times
- > Accelerated procurement & award process
- > Ethical & transparent procurement practices
- > Assistance with budget development
- > Saves *TIME* and *MONEY*

### Affiliate Compliance Management Contract #02-139

#### LEAD AGENCY:

Region 14 Education Service Center, Abilene TX

#### CONTRACT TERM:

09/01/2022 - 09/30/2027

#### MEMBERSHIP IS FREE! REGISTER AT:

<https://www.omniapartners.com/>



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## Providing Value to Agencies, Affiliates, and Taxpayers

LNC's Affiliate Compliance Management contract with OMNIA Partners facilitates a partnership between member agencies such as municipalities and school districts with pre-vetted, pre-qualified contractors and service providers whose proven history of success ensures that top quality work is provided in an efficient and competent manner. Pre-approved pricing means that agencies can access lower-cost products and services through the buying power of the large network. Project start and delivery times are greatly reduced through streamlined procurement processes offered exclusively through cooperative purchasing vehicles.

LNC serves as an independent, third-party administrator to ensure compliance with state and local procurement law. This oversight further promotes the ethical spending of public funds through transparency of process. All proposals for goods and services are audited to ensure that the pricing is compliant with the terms of the contract. Our internal team includes experts in project identification, project execution, price book (catalog) estimating, contract auditing and compliance, cooperative purchasing, and government contracting.

This contracting vehicle can be used for a broad range of construction, facility services, product/software solutions and other goods and services that are used in the building, owning, operating, maintenance and management of businesses to OMNIA Partners members. These include but are not limited to; construction, repair, renovations, alterations, upgrades and maintenance projects, supplies, professional services, and more.

### CONSTRUCTION

General Construction  
Remodeling & Renovation  
Roofing & Envelope  
Mechanical, Electrical & Plumbing



### PROFESSIONAL SERVICES

Financial & Auditing Services  
Insurance & Risk Management  
Architectural & Engineering Services  
Legal Services



### FACILITY MANAGEMENT

Facility Maintenance  
Janitorial Services  
Grounds Maintenance  
Pest Control



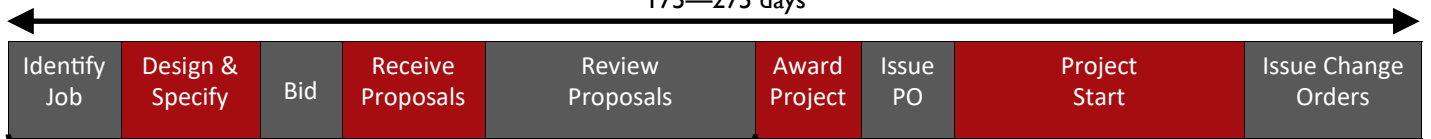
### SUPPLIES & EQUIPMENT

Medical Supplies  
Fitness Equipment  
Technology & Electronics  
Office Supplies



## Typical Bidding Process

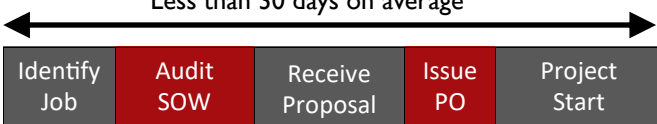
175—275 days



Repeat these steps if all bids are over budget.

## The LNC/OMNIA Partners Process

Less than 30 days on average



## LION NATIONAL CORP

P.O. Box 25534, Greenville, SC 29616

[www.lionnational.com](http://www.lionnational.com)

Scott Gaeta, Director

[sgaeta@lionnational.com](mailto:sgaeta@lionnational.com)

954.651.7200